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भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LTD.
(A Government of India Enterprises)

नरेन्द्र कुमार मेहता

निदेशक (उद्यम)

N. K. MEHTA

Director (Enterprise)

D.O. No. 5-164/2011-EB-I

Dated: 11-08-2016

Dear Shri Chopra,

I would like to put on record that Enterprise Team of EB-NCR-I unit has secured business worth Rs. 273 Crore for five years from Punjab National Bank (PNB) in stiff competition. It has come to my notice that PNB was in touch with other telecom service providers also, yet your Unit could grab this business on nomination basis. This could be possible with your sincere efforts, able guidance, close monitoring of business in platinum unit and business acumen. Shri. C. Srinivas, GM (EB-NCR-I), New Delhi along with his team has brunt mid night oil in acquiring this business.

I convey my appreciation for exemplary efforts made by you and your team for securing the above business. I expect that you will be executing this project of migration from P2P leased line network to MPLS VPN network of PNB on time and meet the customer satisfaction. Timely execution will also ensure booking of revenue by BSNL. I am sure that you will continue to bring laurel to our organisation in future also and by the end of this financial year, EB-NCR-I achievement will be much more than the target assigned. You are also requested to convey this to all the members of your team.

With best wishes,


(N.K.MEHTA)

Shri Vir Kamal Chopra,
Chief General Manager,
Northern Telecom Region,
New Delhi.