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भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

नरेन्द्र कुमार मेहता
निदेशक (उद्यम)
N. K. MEHTA
Director (Enterprise)

D.O. No.: 27-1/2016/EB-1/5
Dated: 27th July 2016

Dear Shri Nagaraju,

I would like to put on record that Enterprise Team of Karnataka has secured business worth Rs. 197 Crore for five years from Central Board of Excise & Customs (CBEC), Government of India in stiff competition. This could be possible with your sincere efforts, able guidance, close monitoring of business in platinum unit and business acumen. Shri. S. Shenoy PGM (EB-Platinum) Bangalore along with his team has done a remarkable job in acquiring this business.

It's really commendable to see how you organized your entire team to move forward towards taking the new initiatives worth mentioning:-

1. EB-Platinum, Bangalore has designed and customized to provide End to End wireless solution to cater to the need of National Institute of Technology, Surathkal smart campus worth Rs.7.2 Crore.
2. EB-Platinum, Bangalore has taken a fast step forward in providing solutions for Davangere/ Belagavi Smart City Corporations.
3. EB-Platinum, Bangalore has reached agreement with Dena Gujrat Gramin Bank for Bulk SMS.

I convey my appreciation for exemplary efforts made by you and your team for securing the above businesses. I am sure you will continue to bring laurel to our organisation. You are also requested to convey this to all the members of your team.

With best wishes,


(N.K. Mehta)

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Shri P. Nagaraju,
CGM, Karnataka Telecom Circle,
Bangalore, Karnataka.